

# Mauro de Almeida

*Coordinator and Sports Manager / UEFA B License*

To me, football means passion, emotion and excitement, but also dedication. I am aware, that the world of football is, and will be changing, requiring our fullest commitment to excellence.

## PROFESSIONAL QUALIFICATIONS

- **Football coaching course - Level II - UEFA B** 2015
- **Postgraduate in sports management** 2011
- **Degree in physical education - sports training** 2010

## EXPERIENCE

### **Sports Manager - Wsports Seven SA**

**2013-present**

Responsible for handling the business matters, such as contracts and trade deals, for sports teams and athletes. Negotiate contract terms and trade deals, handle media relations, and/or organize promotional events for your organization. Draft players, as well as hire coaches, scouts, and other athletic staff. Managing the budget of the organization that i serve. Do financial arrangements for uniforms and equipment, setting up accommodations for travel, and preparing financial statements.

### **Coach - Sporting Clube Portugal**

**2012-2013**

Responsible for planning, organising and delivering an appropriate range of sports activities and programmes for individuals and teams.

Train autonomously or by assisting degree holders or greater , practitioners in all stages of sports training ; implement strategic plans and systems defined by professionals with higher degree.

### **Coordinator - Club Internacional Football**

**2010-2012**

Represent the sporting and recreation interests of current and future;  
Organise and participate in activities, events and sport fixtures approved by the AFL;  
Publicise sporting fixtures and results through notice boards and other appropriate media;  
Organise sporting teams for children to participate in Summertime.

## RELEVANT SKILLS

- **People management:** Without people motivated and competent for the tasks that are drawn in any project is not possible to achieve success. Also in football the difference between winning and losing depends on the correct choice of interpreters.
- **Planning and implementation:** Any successful project requires planning in compliance with the best rules of sports management and an implementation that respects it. The line that separates success from failure lies in the ability to anticipate the risks and turn them into valences.
- **Think out off the box:** Observe, learn, understand and innovate. It is in this last phase, the innovation that lies the competitive advantage that will allow a sports project stand out from the rest.

## ADDITIONAL EMPLOYMENT

- **Board Member - Clube Desportivo Pinhalnovense, Futebol SAD** 2015-present
- **Board Member - Oriental Dragon Football Club** 2014-present
- **Chief Executive Officer - Memorigami, LDA** 2014-present